Due to this situation with Coronavirus, most of business are operating from home-office. In case of need, please contact us through our Key Personnel mobile phones in our website (williams.com.br)

SUGAR PRODUCTION REACHES 34.67 MILLION TONS

Accumulated sugar production reached 34.67 million tons this year, 45.92% higher than last year. In the fortnight, 2.61 million tons of sugar (up 36.5%) were produced. “From the total increase of 10.91 million tons of sugar so far, about 8.08 million are due to the change in the production mix, and the remaining 2.83 million are the result of the refining and the better quality of the raw material”, says the technical director of UNICA, Antonio de Padua Rodrigues. From the beginning of the 2020/2021 harvest to the first half of October 2020, 46.85% of the sugarcane was used to produce sugar, in comparison to 35,26% in the same period of 2019. “The proportion of sugar produced by sugarcane processed remains high compared to September, despite the reduction in the production mix. This is a natural movement in the agricultural cycle, because of the greater focus on raw materials for ethanol production in the last third of the harvest”, said Rodrigues.
Source: Jornal Cana

BRAZIL’S SOYBEAN CROP MAY REACH 133.5 MILLION TONS, SAYS SAFRAS

Safras & Mercado report forecasts larger soybean production in October when compared to that estimated in September. The report reveals that the planting of Soybean crops may reach 38.3 million hectares, an increase of 1% compared to September. This 1% increase may precisely impact on the production estimated in October, reaching 133.517 million tons, up 1% from that estimated at 132.171 million tons in September. In the 2019/2020 harvest, production reached 125.339 million tons. “Our latest survey shows that the areas to be sown must be larger than the previously estimated, mostly in the states of Brazil’s Central-West and Southeast regions. However, delays in planting may possibly result in the non-sowing of some areas, for the attention of possibly planting a secondary crop of corn or cotton in Brazil’s Central-West and Southeast regions”, says Luiz Fernando Gutierrez.
Source: Canal Rural

CORN PRICE ROSE SHARPLY IN OCTOBER AND IS EXPECTED TO CONTINUE RISING, CEPEA SAYS

According to Cepea Indicator, the price of corn rose about 30% in October 2020, up 7% in the last seven days. On Wednesday (28), rates reached the historical record of R$ 82.67 per bag. According to Lucilio Alves (Cepea), the current context is quite favorable for sellers and worrisome for buyers, since several factors should boost corn prices until the end of the year. Alves points out, in particular, to the strong domestic and international demand for the product; the export volumes, initially estimated at 35 million tons; the concerns about the summer harvest and the delay in planting the off-season in 2021; and mainly the US Dollar to Brazilian Real fluctuating exchange rate. Given this scenario, Alves said that corn prices will remain steady in Brazil. Although US Dollar exchange rate to the first half of 2021 is slightly lower than now, numbers remain extremely high compared to the same period of 2019.
Source: Notícias Agrícolas

STEADY TENDENCY FOR RICES PRICE TO FALL IN JANUARY, SAYS BRAZIL’S AGRICULTURE MINISTER

Agriculture Minister Tereza Cristina said on Thursday (29) that the "slight drop" in the price of rice is due to the government's decision to zero the import rates, predicting an even greater drop in January. The minister explained that, before the coronavirus pandemic outbreak, the price of rice had been "very low" in recent years, and that the government was operating to recover the product by opening up the markets. According to Cristina, some factors such as the fact that there was no entry of the product from Paraguay, the increase in consumption during the pandemic, and the emergency aid, all this had an influence on the price of rice. "Now we are going to have the new rice crop in January and then prices will fell" she said.
Source: Reuters

APPARENT STEEL CONSUMPTION SHOULD GROW BY 6- 8% IN 2021

Brazilian long steel producer, Gerdau, says that the apparent steel consumption is expected to grow between 6-8% next year. Gerdau’s chief executive officer, Gustavo Werneck, said that the demand in residential construction is still strong and there should be more. “We are getting ready to meet short-term demand, since we have an important order backlog until the beginning of 2021. We’re expecting that this pace should continue throughout the year." He also said that, due to the construction rebound, sales of long steel in the third quarter of the year were superior compared to the pre-pandemic period. According to the executive officer, despite having adjusted their production at the height of the Covid-19 crisis in March and April, Gerdau quickly resumed operations to fully meet the approaching demand. “In the coming months, there will be replenishment of stocks in the supply chain. This may be normalized by the first quarter of next year”, said Werneck. For the months ahead, demand for steel is expected to remain high in the construction and retail sector.
Source: Valor

ROAD FREIGHTS RATES FOR THE TRANSPORTATION OF GRAIN DECLINED BY 11% IN SEPTEMBER, SAYS CONAB

Road freight rates from Mato Grosso to the port of Miritituba, in Pará, fell by 11% in September compared to 2019. According to Conab, the drop is due to the conclusion of the paving of BR-163, as well as the increase of the transportation of grain for export along this route. From Sorriso (MT) to Miritituba, the transport of a ton of grain was R$ 170 last month, compared to R$ 190 in September last year. To Santarém (PA), the rate fell from R$ 240 to R$ 230 per ton. From Querência (MT) to São Luís (MA), the price dropped by R$ 300 to R$ 280. Although there are demands for exports, freight rate ends year with sharp decline, says Conab’s newsletter. According to the company, the rain delay and the delayed planting in 2020/21 in Mato Grosso should also postpone the increase in road freight industry in early 2021.
Sources: Valor / Portos e Navios

CARGO HANDLING AT SANTOS UP 5.2% IN SEPTEMBER

September cargo handling at the Port of Santos totaled 12.2 million tons, 5.2% above the same period in 2019. This was the second-best movement for the month of September, being slightly below the volume reached in September of 2017. The 2020 accumulated result has already reached 110.1 million tons, an increase of 10.2% over the same period of 2019, and 9.7% over the previous record for the interval, recorded in 2018. With this, the expectation is to end the year with the highest movement in history, breaking the 2019 record of 134 million tons. The Port of Santos maintained its historical level of participation in Brazil’s trade, accounting for 28.3% of national exchanges in the year. Approximately 27% of domestic commercial transactions with foreign countries that passed through the complex had China as a partner country. São Paulo is the state with the largest share (56.8%) of commercial transactions abroad via the port. Exports in September totaled 9.1 million tons, an increase of 13.4% over year-ago levels. In the accumulated result for the year, this cargo flow reached 81.6 million tons, an increase of 15% over the same period in 2019. Imports, on the other hand, totaled 3.0 million tons, down 13.8%

compared to September 2019. Cumulative outflows totaled 28.6 million tons, 1.6% below the same period last year. 6.2 million tons of solid bulk was handled, up 12.2% over the same month last year. Sugar and soy meal led the solid bulk exports. Liquid bulk increased 18.6%, totaling 1.6 million tons. This reflected the strong performance of diesel oil and diesel, citrus juices, and fuel oil operations. Sugar stood out as the busiest cargo in September, with 2.7 million tons shipped, 95.1% more than the volume recorded in September of last year.
Source: Datamar News

MILL CORURIPE INVESTS R$ 70 MILLION IN RAILROAD TO EXPEDITE SUGAR FLOW TO SANTOS

On Thursday, October 29, Usina Coruripe began installing a R$ 70 million railroad terminal in Iturama (MG). The objective is to streamline the flow of sugar to the port of Santos via Rumo Malha Central's North-South railway. Set to begin in January, the work should be completed in the first half of 2022. The new mining terminal is expected to export 2 million tons of VHP sugar per year. The plan is for the terminal to service plants throughout the region within a radius of up to 500 kilometers. This covers the entire Minas triangle and southern Goiás. The terminal is designed to receive 10,000 tons of sugar per day. The project foresees two tippers, a warehouse with a capacity to store 40 thousand tons of sugar, and a 1,500 ton-per-hour wagon load. The occupied area is estimated at 20 hectares.
Source: Valor Econômico

PERFORMANCE AT ITAQUI PORT IMPROVED THROUGH DREDGING AND OTHER MAINTENANCE WORKS

Last week, the Port of Itaqui was improved through infrastructure works including depth-monitoring services (bathymetry) and maintenance dredging in berths 100 to 104. At the same time, environmental monitoring of the entire process was also carried out in partnership with the Federal University of Maranhão. The works also included the structural recovery of the berths, paving access roads, and maintenance of the fenders and the electrical and fire-fighting systems. The maintenance of the berths was carried out within 48 hours of services: while the dredging removed sediment such as silt from the seabed that had accumulated naturally, the bathymetry monitored the depth of the berths and the internal channel using ultrasound equipment. "This service is necessary because it contributes to maintaining our competitive advantage and, most importantly, to ensuring navigation safety", says Porto do Itaqui's President, Ted Lago. In August, the Novo Tegram operations began, which increases Itaqui's total flow capacity to 20 million tons/year. The new structure of the COPI terminal is in the commissioning (testing) phase, which will increase the fertilizer-handling capacity to 3.5 million tons per year. The constant increase in traffic and the attraction of new business also includes maintaining the port infrastructure, EMAP's strategic axis of action.
Source: Datamar News

ANTONINA PORT TO RECEIVE PRIVATE INVESTMENT OF R$159 MILLION TO EXPAND SOLID BULK HANDLING

On October 27, the Governor of Paraná, Carlos Massa Ratinho Junior and Interbulk S.A, signed a protocol of intentions that foresees the company's adhesion to the state's tax benefits program. Private investment will be R$ 159.09 million. In return, Paraná will expand the movement of solid bulk (nitrogen fertilizers, phosphates, and potassium) through the Port of Antonina. The group intends to install a fertilizer-mixing unit in two phases with the capacity to produce up to one million tons per year. The complex will be built about 200 meters from gate B of the Ponta do Félix Port Terminal. The Director-President of Ponta do Félix S.A. Port Terminals (TPPF), Gilberto Birkhan, explained that the project will take place in stages. The first provides for the construction of 8 warehouses with a static capacity of 12 thousand tons each, totaling 24,000 m2, with handling of up to 96,000 tons in bulk and bagging. It will also have support areas and the installation of two road scales of 30 meters each. The estimated cost of this phase is R$ 60 million. Subsequently, the company will structure the installation of the fertilizer-mixing unit with three bagging dispatch lines with a capacity of 300 tons per hour. The project also includes another structured warehouse with a static capacity of 100,000 tons, totaling 13,300 square meters, two new road scales, and a line for receiving raw materials and supplies with a capacity of 300 tons per hour. Almost half of everything that the ports of Paraná imported, from January to August this year, is fertilizer. There were 6.8 million tons of fertilizer, representing an increase of 4.6%, in relation to the volume imported in the same period last year – 6.5 million tons. About 93.5% of the fertilizers discharged in the ports of Paraná are solid bulk. The rest is divided between liquid bulk and fertilizers that arrive in containers. Parana's terminals continue to be the main fertilizer-importing ports in the country, receiving about 32% of what arrives in Brazil. Russia, China, Canada, Morocco, and Belarus are the top five sources of fertilizers arriving through the state's ports.
Source: Datamar News

PRIVATIZATION OF CODESA OPENS UP MARKET OPPORTUNITY FOR GAS

The Port of Vitória is being prepared to open market opportunities for gas in Espírito Santo. Codesa's president, Julio Castiglioni, said on Wednesday (28) in the webinar "Infrastructure and the New Gas Market" that infrastructure investing, and dynamic commercial agreements will provide business opportunities for gas supply chain entities. According to Castiglioni, gas market will soon experience great opportunities with the decentralization of product offerings, previously exclusive to Petrobras. "We are creating new means of exploring the Ports of Vitória, Capuaba and Barra do Riacho on the way to turn them more attractive for projects, such as regasification terminals, thermoelectric plants and for the implementation of port-industry concept, with intensive use of gas in their productive processes", said the president.
Source: Coordenação de Comunicação da Codesa

IMPORTANT NOTICE: In order to facilitate the documents issuance all messages related to Documentation (Documentary Instructions / BsL / Mate's Receipt / Others) for the vessels in Santos Port, should be sent to the new e-mail **DOC.SANTOS@WILLIAMS.COM.BR**

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