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EXPORT PRICES ENSURE RECORD FARM INCOME IN 2021

Brazilian agriculture export reached a positive outcome in 2021 and has now a prominent role to play in market as an important foreign currency generator. Despite the decline of the volume exported in 2021, when compared to the previous year, the export revenue set a new record in 2021. This has only been possible with the high price of products shipped in Brazil. The Brazil GDP growth is projected to increase only 0.3% in 2022. Thus, agribusiness markets should remain linked to exports more than ever, with a consequent reduction of domestic supply. According to projections by international bodies, external food prices are likely to remain at high levels, but slightly below the records of 2021, since there are no significant weather damages. Even with the stagnation of the economy in Brazil, food and other agricultural products should remain relatively expensive.

Source: Cepea/Noticias Agrícolas (*Translated by Ia Niani)

BRAZIL'S SUGAR PRODUCTION FORECAST REMAIN MODERATE

The forecast for the 2022/2023 sugar season in Brazil is moderate when compared to 2021, despite the bet on high domestic and international prices. According to Cepea (Center for Advanced Studies in Applied Economics), from Esalq/USP, the level of prices seems to be related to some factors, such as the increase in the domestic and international freight costs. "The projections for the 2022/23 crushing sugar season in the Center-South region vary between 520 million tons and 578 million tons of sugarcane. Even in an optimistic scenario, the raw material output may not reach the full production capacity in Brazilian regions, which will certainly limit the volume of sugar". According to the research, the production mix of mills in the Center-South region is likely to remain slightly more ethanol for the next season, similar to the current 2021/22 season, around 55% for ethanol and 45% for sugar.

Source: Jornal Cana (*Translated by Ia Niani)

BRAZIL: CENTER-SOUTH 2022/23 SUGAR CRUSHING SEASON TO SURPASS 560 MILLION TONS

The center-south 2022/23 crushing season could reach up to 561.8 million tons, according to the consulting company JOB Economia e Planejamento, which projects an increase between 5% and 6% compared to the previous season. The current season is coming to an end in March 2022. Sugar production is expected to reach 32.5 million tons by the end of this cycle, in addition to a sugarcane crop of between 24 and 25 billion liters. "The production forecasts for the new cycle have been revised upward by mills due to the current rainfalls. A better forecast will be available at the end of the summer rains in the center-south region in March/22". Mills still have many doubts about the mix in the new season because of the recent decline of sugar and ethanol prices. "The mills are expecting a recovery in sugar price in the NY futures market. Currently sugar trades around 18 cents per pound", the entity said.

Source: Notícias Agrícolas (*Translated by Ia Niani)

CONAB ESTIMATES A NEW RECORD GRAIN CROP

Brazilian food supply and statistics agency (Conab) predicts that the 2021/22 Brazilian grain crop will reach 268.2 million tons. The volume represents a growth of 5% when compared to the last season. About 12.79 million tons will still be harvested by the end of the season. Soy production is likely to reach 125.47 million tons, with 16.8% already harvested, representing a drop of about 9% when compared to the previous harvest. Despite the adverse weather for the first corn crop, Conab projects a recovery in production. About 112.34 million tons of corn are expected to be harvested, an increase of 29% compared to 2020/21. The first corn crop should remain at 24 million tons, a volume very close to the last season. An increase of 47% is expected for the second harvest, reaching 86 million tons. "This increase is due to the

attractive prices in the ideal planting window for soybeans, which is the main crop before corn", said Sergio De Zen, the director of Agricultural Policy and Information at Conab.

Source: Agrolink/União Nacional da Bioenergia (*Translated by Ia Niani)

COAMO EXPECTS TO RECEIVE 3.3 MILLION TONS OF CORN FROM THE 2021/22 SEASON

Coamo, the largest farmer cooperative in Brazil, said the adverse weather can lead to greater losses for soybeans than for corn this season. According to the company, the second corn crop is developing well so far. Coamo expects to receive around 3.3 million tons, compared to 1.9 million in the last crop year. This is another factor that can hold up revenue, in addition to higher prices. "The producer is not selling soy; however, they will have to in order to pay the bills. How much soy will be sold will depend a lot on the behavior of the producer", said Coamo Chief Executive Airton Galinari. The company intends to invest in 2022 almost the same amount of last year, when investments totaled R\$ 616.4 million. The company also expects to finish two warehouses in Mato Grosso do Sul and to expand the wheat mills.

Sources: Reuters/Nova Cana (*Translated by Ia Niani)

PRIVATIZATION OF THE PORT OF SANTOS CAN BE NEW SOLUTION TO OLD PROBLEMS

A public hearing, held on the 10th, by the National Waterway Transport Agency (Antaq) highlighted the benefits of the privatization of the Port of Santos, such as private investments of more than R\$ 16 billion, the generation of 60 thousand jobs, and new solutions to old problems. "With the concession, the city's old problems will be solved, such as the Santos-Guarujá crossing, a project that has been on paper for 50 years," said Tarcísio Gomes de Freitas, the Minister of Infrastructure. The contributions from the meeting will serve to improve the studies and to ensure the quality of the concession model. The estimated values will serve to invest in the improvement and expansion of the port's rail system and maritime access, increasing the port capacity with the deepening of the channel from 15 to 17 meters to better serve the logistics chains. The auction is expected to take place at the end of 2022, with the signing of the contract in the first quarter of 2023. The concession period will be 30 years, extendable for up to 5 years.

Sources: Ministério da Infraestrutura/DATAGRO (*Translated by Ia Niani)

APM TERMINALS PECÉM ANNOUNCES INVESTMENT OF BRL 150 MILLION

APM Pecém terminal will receive four large pieces of equipment in the coming months, ready for operation for the 2022 harvest. Three RTGs, cranes container operation in the yard, and an STS crane for ship operations were acquired. Daniel Rose, Managing Director of APM Terminals Pécem said that the investments follow the company's strategy and reveal a business development in recent years. "We have always strongly believed in the potential of the Northeast and we want to be ready to accompany the growth of the coming years, serving our customers in the best way", he said. In 2020, amid the pandemic, Pécem grew 9.6% compared to 2019. In 2021, until November, it had already registered a movement of 384 thousand TEU, up 10% from the same period of 2020. For 2022, the numbers are expected to reach 470 thousand TEU. Currently, the terminal already has two STS cranes in operation and the the arrival of the third equipment will increase the terminal's productivity and enable the operation of two ships simultaneously. The expected arrival date is the beginning of the second half of 2022.

Source: Portos e Navios (*Translated by Ia Niani)

BOLSONARO IN MOSCOW: RUSSIA ACCOUNTS FOR 0.6 OF BRAZIL'S TOTAL EXPORTS

President Jair Bolsonaro and his entourage will travel to Moscow on Monday (14) to meet with Vladimir Putin and hold bilateral meetings. "Russia is a significant market with a population of 140 million people. Brazil is interested in increasing its exports, primarily of food. Besides,



there is the chance of organization some cooperation initiative within the BRICS", said former Foreign Trade Secretary Welber Barral, a partner at BMJ Consultores Associados. Brazil sold a total of US\$1.7 billion in products to Russia in 2021, accounting for 0.6 percent of total exports, the lowest share in at least two decades. The food items most sold to the Russians are soybeans, poultry meat, beef, coffee, sugar, and peanuts, which makes the country an especially strategic partner for Brazilian agribusiness. Conversely, fertilizers dominate Russia's exports to Brazil, accounting for roughly 60% (R\$3.5 billion) of the R\$5.6 billion spent in Russian imports to Brazil in 2021, according to official data on the Brazilian trade balance.

Sources: CNN Brasil/Datamar News

BRAZILIAN FERTILIZER IMPORTS GREW 18% IN 2021

DataLiner data show that, in 2021, fertilizer imports grew by 18.1% compared to 2020, which, in turn, had already increased by 13.2% from the year before. According to the National Association of Fertilizers Diffusion (Anda in Portuguese), Brazil imports almost 85% of the fertilizer it consumes. The National Supply Company (Conab), on the other hand, points out that the State of Mato Grosso was the one that imported the most fertilizers among all Brazilian states. Mato Grosso is the largest grain producer in the country. The Port of Paranaguá continues to be the main gateway for the product in Brazil, although other ports have been gaining ground. The Port of Santos, for example, increased its share of imports, reducing the difference from 8% to 5% in relation to Paranaguá. On top of the increased demand, the market also saw change in terms of the origin of the fertilizers imported. China, for example, exported 69.5% more of the product to Brazil in 2021 compared to the previous year, ahead of our main supplier, Russia, which has been limiting fertilizer exports.

Source: Datamar News

JANUARY EXPORTS KEEP THE SPIRITS HIGH IN THE RICE INDUSTRY

According to the Brazilian Rice Industry Association (Abiarroz), 2022 began with a positive outlook for Brazilian rice on the international stage, with two European countries, Spain and Portugal, among the most important import markets (14). In January, rice exports (husk base) totaled 84,200 tonnes compared to 09,800 tonnes shipped in the same month last year. Revenue totaled US\$44 million, compared to US\$9.5 million in the first month of 2021, says Abiarroz, based on data from the Ministry of Economy. In addition to Spain and Portugal, four other countries stood out in terms of purchases of Brazilian rice in January: Costa Rica, Peru, Senegal, and Venezuela. "Exports of processed rice, particularly to Peru, drove revenue up 400%," says Carolina Telles Matos, Abiarroz Exports manager. The rice market should be more heated this year in Carolina's assessment.

Fontes: Compre Rural/Datamar News

ANEC DECREASES SOYBEAN AND CORN EXPORT FIGURES, WHILE RISING BRAN NUMBERS

Soybean exports from Brazil are expected to reach 7.1 million tons in February. This volume represents a drop of 400,000 tons compared to the previous forecast released by the National Association of Cereal Exporters (Anec). The association also reduced to 350,000 the expected number of corn exports in February instead of the 521,200 tons estimated in the previous week. On the other hand, Anec slightly raised its soybean bran export expectations by 50,000 tonnes to 1.95 million tonnes. If the projections are proven correct, the volume of soybeans shipped this month could rise 1.59 million tons compared to the same period last year, landing a new record. Soy bran exports would also increase by around 1 million tons year-on-year, while corn shipments would fall by 158,000 tons.

Sources: Money Times/Datamar News

PORT OF ITAQUI STARTS TESTING A NEW BERTH

Last week, the berthing of the vessel *Arborella* kickstarted the commissioning tests of mooring berth 99. Recently built by Suzano, the wharf includes berthing verification mechanisms, assisted operation,

and unberthing. "The 99 is the ninth mooring berth of Itaquí. Its construction is evidence of the trust private investors put in Maranhão state's public port. The berth is critical to our expansion plan to meet market demands. Thanks to it, we hope to increase our handling rates by approximately 1.5 million tons of cargo per year," affirmed Ted Lago, president of the Port of Itaquí. Berth 99 was part of a bidding process for a general cargo terminal, preferably for cellulose handling, at the Port of Itaquí, which Suzano won. The contract also includes a warehouse, which should be in operation in September. Based on this contract, Suzano will operate these structures for 25 years, renewable up to a maximum of 70 years. Testing continues with a second vessel, the *Dunnii*, currently docked at berth 99.

Fonte: Datamar News

PORT OF VITÓRIA HANDLES 750 THOUSAND TONS IN JANUARY

After great results and several operational records in 2021, the Port of Vitória started 2022 with even greater numbers. In January alone, the port handled 749,885 tons of cargo, a volume 19.47% greater than 2021. Last year, the port handled 627,682 tons in January. General cargo stood out. In the first month of the year, 226,102 t were handled, up 270.72% from the same month in 2021. The main cargo handled within the category was steel products, which registered 144,662 tons. Then, liquid bulk products come in second with 112,383,000 tons handled in January. Cargoes such as gasoline, alcohol, diesel oil, and other fuels were among the main ones that passed through the port. Also, solid bulk handling increased 7.66% compared to the same period in 2021. The main highlights in this category were fertilizers, pig iron, and malt. Throughout January, 77 vessels docked at the Port of Vitória. Most of them arrived from long-haul routes (60.82%). Ships following cabotage routes along the Brazilian coast corresponded to 39.18% of vessel calls.

Source: Datamar News

DOCAS DO RIO TO REFURBISH THE GAMBOA WHARF AT THE PORT OF RIO DE JANEIRO

The Companhia Docas do Rio de Janeiro (CDRJ) will expand and modernize the oldest section of Port of Rio de Janeiro, the Gamboa Wharf, erected in 1910. The structural works are worth R\$ 140 million and will be carried out to deepen the harbor draft and allow larger vessels to operate. CDRJ signed the contract on February 4th with the Porto Rio Consortium, which won the bid. The project is scheduled to begin in April of this year and be completed by the end of the first half of 2023. The Engineering Superintendence of Docas do Rio will supervise the refurbishing work and cover a 600-meter long area of the Gamboa Wharf. According to Roberto Catalão, the engineering superintendent, this section of the pier has a metallic foundation base with a double wall of granite ashlar filled with cyclopean concrete, a structure designed and built with the techniques available at the time for a draft of 9 meters. "This depth no longer meets the needs of most modern ships, which require at least 13.5 meters of draft. However, to increase this operational draft, we must modernize the original structures, which would not support dredging," explained Catalão.

Source: Datamar News

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